



IBM Software Group

Business Process Management

It's a team sport

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ON DEMAND BUSINESS™

Agenda

- Introduction
 - ▶ Some history
- What we already knew
- What have we done so far?
- What should we do next?
- Summary



Introduction

- BPM is broad
 - ▶ You need more than 1 product and probably more than 1 brand
 - ▶ Technical community needs to facilitate
- Cross brand team mobilised in November 2006
 - ▶ Initial focus WebSphere, Lotus and Information Management
- 2 target communities
 - ▶ Client's BPM initiatives
 - ▶ IBM's client facing community



What we already knew

- IBM can't "do" BPM to a client or project
 - ▶ There is a broad stakeholder community, all of whom need to be supportive
- You can't "big bang" BPM
 - ▶ It works when you create phases that build on previous phases
- Terminology can catch you out
 - ▶ A shared service in the business domain of a call centre operation means something different to what it does in the IT domain
 - ▶ Invest in a shared set of terms
- It's a "Team Sport"
 - ▶ Business
 - ▶ IT
 - ▶ Suppliers

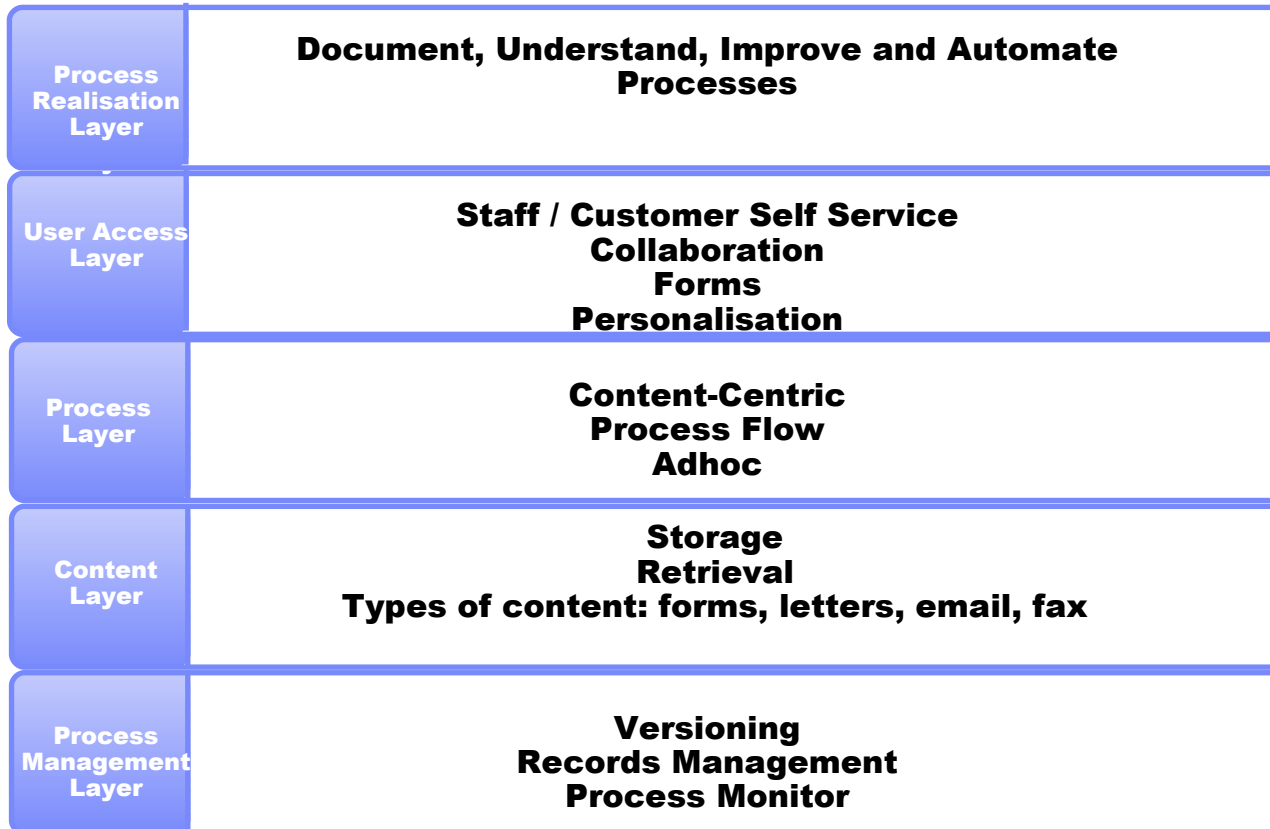


What have we done so far

- Built on existing brand and product capabilities, roadmap and assets
 - ▶ We did not reinvent the wheel
- Engaged with 2 customers
 - ▶ Understand requirements of the BPM portions of the projects on their books
 - ▶ Create an Enterprise Architecture end state
- Initially targeted the IBM Client IT Architects (CITAs) and IBM Software IT Architects (SWITAs)



Business Process Management Capabilities

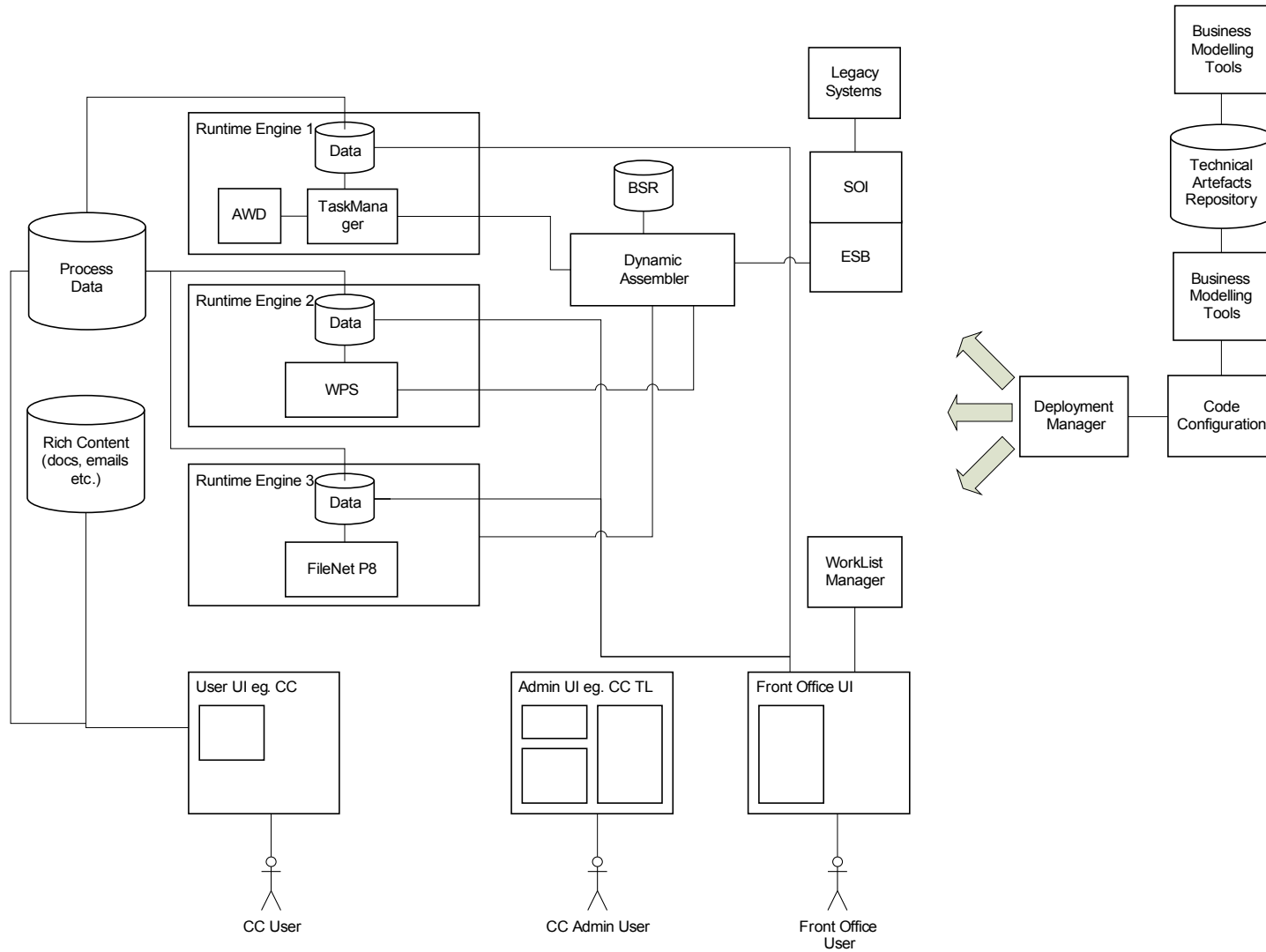


Comments on capabilities

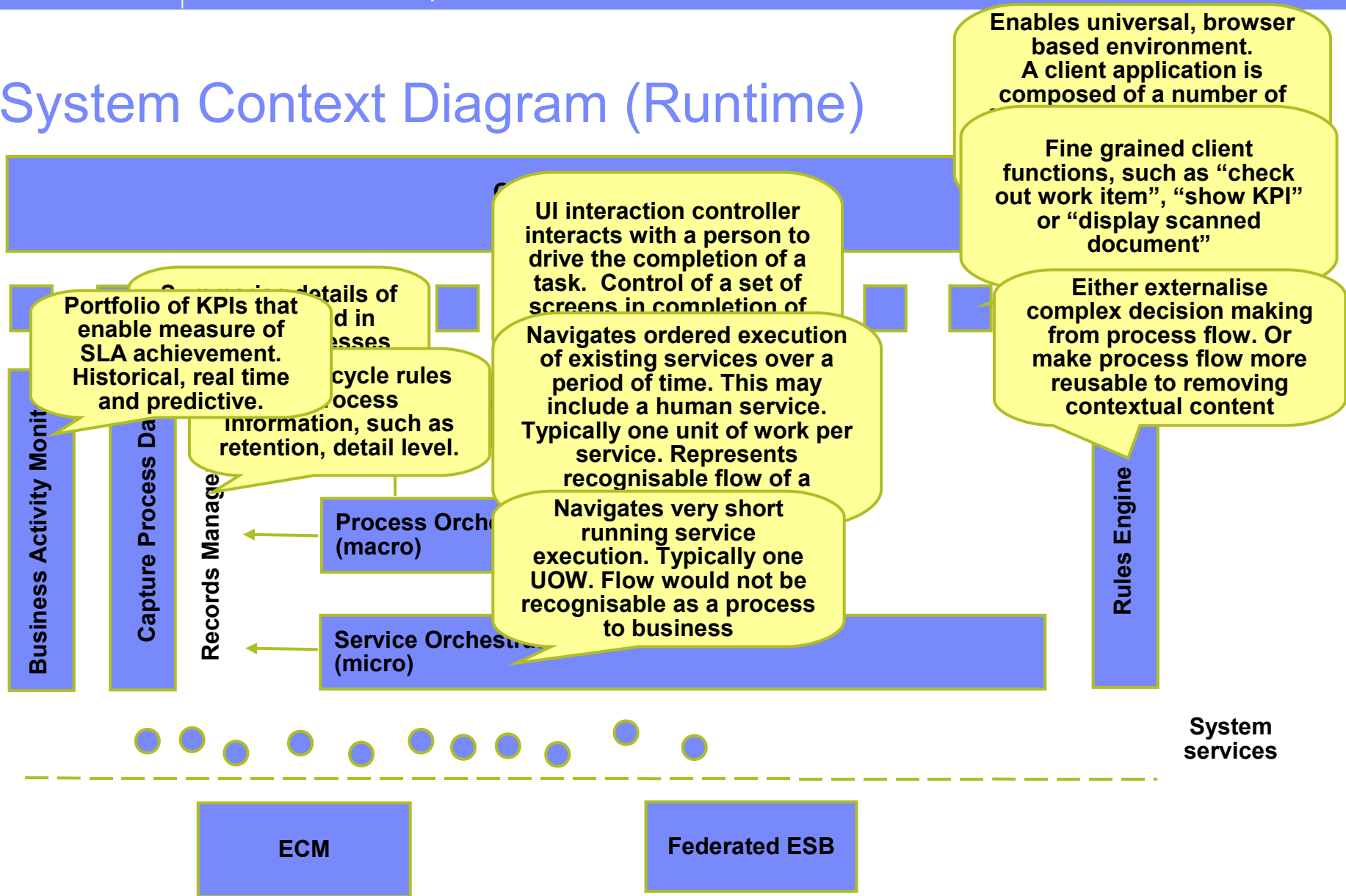
- Intentionally technology agnostic
 - ▶ Focus on the requirements
- The existing product and brand reference architectures underpin this
- Coming up with the terminology was the hardest thing and it's still not fixed



Heterogeneous estate



System Context Diagram (Runtime)



Summary

- BPM is about creating phases that build on previous phases
- Focus on the business requirements
- BPM is a team sport, so let's form a team
- IBM Cross Brand Team
 - ▶ Malcolm McQuade – Information Management
 - ▶ John Clifton - Information Management
 - ▶ Mark Wilkinson - Information Management
 - ▶ Daniel Crow - Information Management
 - ▶ Paula G Dantas – Lotus
 - ▶ Sarah Hill - WebSphere

What should we do next?

- Our current thoughts
 - ▶ Need to mature this further by delivering a project making use of the EA
 - Lessons learned
 - Gotchas
 - Best practice
- Rational, Tivoli
- What do you think?

